

Joyson Safety Systems is one of the leading global developers and manufacturers of automobile occupant protection systems with a turnover of ca. 4,8 billion euros and more than 50,000 employees worldwide. We represent innovation and progress. As a reliable and skilled partner of the automobile industry, we design, develop and produce occupant protection systems and components. Our portfolio includes steering wheels, airbags and generators, safety belts, technical plastic components, electronics and sensor technology which we supply to nearly all renown vehicle manufacturers worldwide.

Our team in Arad needs support and we are seeking:

SALES ACCOUNT MANAGER Sales Department EMEA

Site:
Arad

What you can change — your duties

Prepare multiple quotations simultaneously, accurately, and on time;

Responsible for negotiation of the scope and the offer at/with the customer;

Support for the projects commercial items in cooperation with engineering/ controlling/ logistics/ production;

Support for implementation of change management in running projects and in the series;

Preparation of internal sales planning;

Planning of the development and tooling incomes and preparation of the necessary documentation;

Maintaining close and regular contact with customers and development partners (on site / via video conference system);

Support for the global VW Group sales organization.

Impress us – your qualifications

University degree - Completed technical or business studies or comparable qualification;

Experience in the automotive supply industry as well as in project management;

Basic technical and business understanding;

PC operating skills – MS Office;

Fluent in English (German is an advantage);

Very good communication and customer orientation;

Analytical thinking.

What we offer — your benefits

- Company canteen
- Further training as well as in-house training
- Free parking
- Flexible working time
- Employee events (Christmas party etc.)

Contact

We look forward to receiving your application! Please send by e-mail to your contact:

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+40 (257) 203 - 822
TimeaLinda.Sabau@joysonsafety.com.

Your contact will also be available for any queries you may have.